



We're not landlords. We're people.

# **Highlights**

Operating margin maintained at

82.7%

Local developments in progress total

**R5.9** billion

LTV lowered to

40.1%

47
Learners enrolled for 2018

Gold SAFMA award for

solar PV

implementation

# Commentary

### **Profile**

Redefine is a leading South African-based Real Estate Investment Trust (REIT), with a diverse, internally managed property asset platform valued at R85.6 billion (FY17: R84.1 billion). Redefine's portfolio is anchored domestically in directly held retail, office and industrial properties, and is complemented by substantial property investments in the United Kingdom (UK), Poland and Australia.

Redefine's primary goal is to grow and improve cash flows which will deliver quality earnings, growth in distributions, and sustained long-term growth in total returns for shareholders.

Redefine is listed on the Johannesburg Stock Exchange (JSE), has a market capitalisation of R66.8 billion (FY17: R61.8 billion) and is ranked in the JSE Top 40 index. By volume, Redefine shares are among the most actively traded on the JSE, making it a highly liquid single entry point for investors to gain exposure to domestic and multiple international real estate markets.

At 28 February 2018, Redefine's diversified local property assets were valued at R68.6 billion (FY17: R68.1 billion). The Group's international real estate investments, valued at R17.0 billion (FY17: R16.0 billion) represented 19.9% (FY17: 19.0%) of total property assets, providing geographic diversification into the UK, Polish and Australian markets.

### Financial results

The Redefine Board has declared a distribution of 47.30 [HY17: 44.82] cents per share for the six months ended 28 February 2018, an increase of 5.5% [HY17: 7.5%] on the comparable period of the previous year, which is in line with market guidance. Total revenue and gross distributable income showed growth of 9.6% [HY17: 8.5%] and 8.6% [HY17: 24.8%] respectively, continuing to benefit from a number of substantial quality acquisitions made in recent years.

Redefine's property portfolio contributed 98.0% (HY17: 99.6%) of total revenue, with minimal income from listed securities 2.0% (HY17: 0.4%).

Operating costs remained stable at 33.9% [HY17: 33.9%] of contractual rental income. Net of electricity and utility recoveries, operating costs were 17.3% [HY17: 17.4%] of contractual rental income. The cost-to-income ratios are calculated in accordance with SA REIT Association's Best Practice Recommendations.

Redefine's international property investments contributed 25.3% (HY17: 22.7%) of distributable income.

### Changes in fair value

The Group's property portfolio was independently valued by external valuers at 28 February 2018 resulting in a net increase in value of R1.3 billion (HY17: R156.2 million). In terms of IAS 40 and IFRS 13, Redefine's investment properties are measured at fair value through profit or loss using valuation inputs which are categorised as level 3 on the fair value hierarchy. There were no transfers between levels 1, 2 and 3 during the period.

Exchangeable bonds were fair valued at 28 February 2018 which resulted in a R174.5 million (HY17: R433.5 million) decrease in the liability. These exchangeable bonds are measured at fair value through profit and loss. The fair value is determined with reference to the Bloomberg Valuation Service price, and has been classified as level 1.

The fair value of the investment in listed securities decreased by R257.7 million (HY17: R152.1 million increase) during the period. The Group's derivatives, which protect the Group against adverse movements in interest and foreign exchange rates, were valued using the

# Commentary (continued)

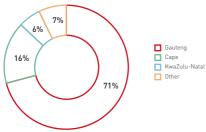
swap curve and forward pricing methods respectively, resulting in a decrease of R397.1 million (HY17: R53.6 million) in the Group's liabilities. In terms of IAS 39 and IFRS 13, Redefine's listed securities investments and derivatives are measured at fair value through profit or loss and are categorised as level 1 and level 2 respectively.

The balance of the fair value movements relate to foreign exchange losses on foreign unlisted investments of R11.8 million (HY17: Rnil) and the profit on dilution of our equity accounted investments of R43.5 million (HY: R107.5 million).

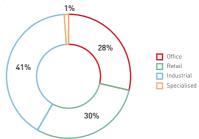
## Property portfolio

The active portfolio vacancy rate remained stable during the period to 4.7% (FY17: 4.6%). Leases covering 269 209m² (HY17: 171 208m²) were renewed during the period at an average rental increase of 0.3% (HY17: 3.1%) while the tenant retention rate was a pleasing 94.7% (HY17: 86.0%). A further 224 786m² (HY17: 205 213m²) was let across the portfolio. Net arrears amounted to R76.0 million (HY17: R73.3 million), representing 10.1% (HY17: 9.4%) of gross monthly rental.

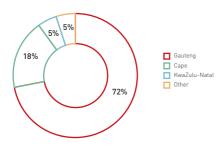




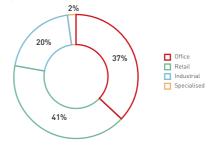
### SECTORAL SPREAD BY GLA



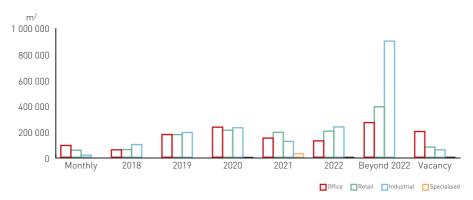
### **GEOGRAPHIC SPREAD BY VALUE**



### SECTORAL SPREAD BY VALUE



### LEASE EXPIRY PROFILE BY GLA



### **VACANCY PER SECTOR**

	Strategic vacancies*				
	28 February 2018 before strategic vacancies %	Vacant properties under redevelopment %	Vacant properties held-for-sale %	28 February 2018 %	31 August 2017 %
Office	15.3	1.9	5.3	8.1	8.1
Retail	5.8	1.4	-	4.4	3.3
Industrial	3.1	-	0.4	2.7	3.3
Specialised	3.4	3.4	-	-	_
	7.4	1.0	1.7	4.7	4.6

<sup>\*</sup> Strategic vacancies include properties held-for-sale and properties under development.

	28 February 2018 %	28 February 2017 %
Property cost-to-income ratios		
Gross cost-to-income ratio	33.9	33.9
Net cost-to-income ratio	17.3	17.4
Total cost-to-income ratios		
Gross cost-to-income ratio	36.4	36.5
Net cost-to-income ratio	20.9	20.7

The above cost-to-income ratios are calculated in accordance with the SA REIT Association's Best Practice Recommendations.

## Commentary (continued)

## Portfolio strategy

Redefine continues to advance its strategy of diversifying, growing and improving the quality of the property portfolio. During the period, management's primary focus domestically was on protecting, expanding and improving existing well-located properties mainly through development activities.

**Local acquisitions:** Subsequent to the reporting period, Redefine acquired the remaining 50% share of 115 West Street (Alexander Forbes), with a GLA of 20 546m<sup>2</sup> at an average initial yield of 9.25% for R750.0 million.

International acquisitions: Redefine acquired a 25% equity share in Chariot Top Group B.V. (Chariot) for R907.9 million (€57.9 million). Chariot owns a portfolio of 28 well-located retail properties throughout Poland with two blue chip tenants occupying over 65% of the GLA. Echo Polska Properties N.V. (EPP) has agreed to acquire 12 properties from Chariot for R9.9 billion (€692 million) in three tranches, the first of which was completed on 4 January 2018. The acquisition of Chariot is in line with Redefine's international strategy which is centered on geographic diversification in hard currency markets.

**New developments:** Projects in progress total R3.5 billion at an average initial yield of 8.5%. In addition, infrastructure projects totalling R648.6 million for the S&J, Brackengate, Matlosana Mall and Atlantic Hills sites are currently under way.

Redevelopments: During the period, redevelopment projects were completed with a total value of R212.7 million at an average projected initial yield of 6.4%. Redevelopment projects in progress in the existing portfolio total R743.4 million at an average initial yield of 6.2%. Future committed projects total R162.6 million at a projected initial yield of 1.6%.

**Held-for-trading:** Two portions of Brackengate land with a developable area of 213 191m<sup>2</sup> have been transferred to held-for-trading.

Disposals: 14 properties with a GLA of 208 360m², which no longer served Redefine's investment strategy, were disposed of during the period to various buyers for an aggregate consideration of R2.2 billion, at an average yield of 8.1%. In addition, agreements, subject to the usual conditions precedent, were concluded for the disposal of properties for an aggregate consideration of R530.0 million with a GLA of 123 141m² at an average yield of 7.9%.

Student accommodation: Redefine continues to expand its local student accommodation portfolio with the completion of Lincoln House, a 469 bed Residence in Bloemfontein which started trading in January 2018, for a total value of R103.4 million with an average projected initial yield of 10.6%. Projects in progress (Hatfield Square and Roscommon House) total R1.1 billion at an average yield of 10.6%. Paton House, a future committed project, has a cost of R108.1 million with an estimated initial yield of 10.6%.

Redefine has also continued to expand its presence in the Australian student accommodation market through its 90% held subsidiary, Journal Student Accommodation Fund. The Leicester Street development, at a total cost of R1.2 billion (AUD140.0 million), will have 804 beds and is progressing well with anticipated completion in time for the 2019 student intake.

Sustainability: We continue to focus on operating our buildings efficiently. Approximately 3 000 smart electricity meters are in the process of being installed in 117 of our buildings, and we are deploying smart water metering and control devices at 66 buildings, including all our Cape Town based properties. Using smart metering data enables us to operate buildings efficiently and increases consumption control to minimise energy and water waste. Through ongoing interaction with our facilities and property management teams, energy efficiency projects are continuously identified and implemented where feasible.

### Investment in associates and joint ventures

	28 February 2018		31 August 2017		
	Stock exchange	Carrying value R'000	Held (%)	Carrying value R'000	Held (%)
EPP	LuxSE and JSE	4 985 744	36.2	4 784 916	39.6
RDI REIT Plc (RDI)	LSE and JSE	3 895 228	29.4	3 857 858	29.5
Cromwell Property Group (Cromwell)	ASX	575 562	3.0	4 889 868	25.3
Oando Wings Development Limited	Not listed	538 800	39.5	587 199	37.2
Cromwell Partners Trust (CPT) International Hotel Properties Limited	Not listed	1 434 101	50.0	887 892	50.0
(IHL)	LSE and JSE	-	-	245 993	27.5
		11 429 435		15 253 726	

Cromwell: Redefine has entered into an agreement for the sale of 19.5% of its interest in Cromwell for an aggregate gross sale consideration of R3.7 billion (AUD405.9 million). Subject to the approval of the Australian Foreign Investment Review Board (FIRB), the proceeds are expected to be received in May 2018. This portion of the investment in Cromwell has been reclassified to non-current assets held-forsale. As a result of the reclassification to non-current assets held-for-sale, the investment in Cromwell is now carried at fair value less costs to sell which, in addition to the strengthening of the Rand, lead to an impairment of R416.0 million (FY17: R515.9 million). The net proceeds, after deduction of capital gains tax and selling costs, are estimated at R3.4 billion (AUD375.9 million). The remaining portion of the investment (3.0%) is classified as an investment in associate until the date of the disposal, thereafter it will be transferred to listed securities.

RDI: During the period, Redefine agreed to exchange all of the shares it held in IHL for 19.8 million shares in RDI and R138.6 million (£7.5 million) cash. Given the prolonged decline in the share price of RDI and the existence of other impairment indicators, the carrying value of RDI was subject to impairment testing, in accordance with IAS 36 Impairment of Assets by comparing the carrying amount to the recoverable amount, being value-in-use. A discounted cash flow was performed taking into account the forecasted future expected cash flow which was discounted at relevant market rates in order to calculate the value-in-use. The carrying amount of RDI was accordingly impaired by R78.4 million (FY17: R688.2 million).

**CPT:** The development of Northpoint Tower is substantially complete. During the period, the property was fair valued resulting in an uplift of R1.2 billion (AUD136.0 million), of which Redefine's share is R621.0 million.

**Exchange rates:** The Rand strengthened compared to the prior period and as a result Redefine's proportionate share of the underlying foreign currency denominated associates' net assets similarly declined. This decline was largely neutralised by the natural hedge created by the foreign currency denominated debt held against these assets, as it was correspondingly valued downwards

Foreign currency	28 February 2018	31 August 2017
AUD	9.1359	10.2867
USD	11.7186	13.0203
EUR	14.3293	15.4646
GBP	16.2986	16.8243

# Commentary (continued)

### Funding and equity raises

Redefine's interest-bearing borrowings (net of cash and cash equivalents and including the fair value of cash settled hedges) represented 40.1% (FY17: 41.1%) of the value of its property asset platform at 28 February 2018. The Group's property asset platform is made up of property, listed securities, loans receivable, and interests in associates and joint ventures. The average cost of Rand-denominated funding is 9.0% (FY17: 9.1%), interest rates are hedged on 87.9% (FY17: 93.0%) of local borrowings for an average period of 2.3 years (FY17: 2.4 years). Including foreign currency debt and derivatives, the average cost of debt is 6.9% (FY17: 7.3%). Interest rates are hedged on 84.5% (FY17: 88.7%) of total borrowings for an average period of 2.5 years (FY17: 2.7 years). The interest cover ratio (which includes equity-accounted dividends and listed security income) is 4.0x (FY17: 3.6x).

Redefine had unutilised committed bank facilities of R2.6 billion (FY17: R3.7 billion) at 28 February 2018 which provides assurance that the Group will be able to meet its short-term commitments. At 28 February 2018, Redefine had R8.1 billion (FY17: R6.8 billion) short-term interest-bearing borrowings. Of this R1.0 billion has been repaid and subsequent to the reporting period the balance has been refinanced to lengthen the overall debt portfolio's maturity profile. It is anticipated that the proceeds from the sale of Cromwell will bolster liquidity by applying the proceeds against local debt facilities and to fund development activities.

The December 2017 dividend reinvestment alternative saw 14.6% of shareholders accepting the reinvestment alternative, conserving R341.7 million of cash and Redefine issuing 33.0 million shares.

### Moody's credit rating:

On 27 March 2018, the outlook on Redefine's global scale rating was upgraded to stable after being placed under review for downgrade on 29 November 2017, following a similar action taken on the sovereign rating.

Global long-term Baa3 Global short-term P-3
National long-term Aa1.za National short-term P-1.za

Moody's has maintained a Baa3 long-term global rating for the EUR150.0 million senior secured exchangeable bonds issued by Redefine.

### Commitments

Capital development commitments outstanding amount to R3.4 billion (FY17: R3.0 billion) and committed property acquisitions total R750.0 million (FY17: Rnil). Future commitments will be funded by undrawn banking facilities and proceeds from capital recycling activities.

## Subsequent events

Redefine issued 40 million shares for R448 million through a vendor consideration placement on 22 March 2018 to part fund the acquisition of the remaining 50% it did not own of 115 West Street.

During April 2018, Redefine concluded the sale of its equity share in Cromwell Partners Trust (CPT) to Early Light Channel for an amount of R1.6 billion (AUD180.1 million). The net proceeds, after deduction of capital gains tax and selling costs, are estimated at R1.4 billion (AUD152.9 million). The transaction is subject to FIRB approval and is expected to be settled during May 2018.

### Broad-based black economic empowerment (B-BBEE)

Redefine is committed to the objectives of B-BBEE and endeavours to explicitly integrate the principles in our business. Redefine has made meaningful organisational changes to embrace the spirit of B-BBEE, including forming a Transformation Committee. The revised property sector codes were promulgated during 2017. Certain new elements were introduced and rating thresholds were increased. We were pleased to achieve a level 4 contributor-status as rated under these new codes. It remains a priority to improve our compliance with the codes.

### **Prospects**

Global growth and commodity prices continue to support local fundamentals and the improvement in political stability and policy certainty – lack of which were the key reasons for sub-optimal growth over the past five years – are expected to lead to higher investment and economic growth as confidence continues to build. While growth forecasts have been revised upwards to around 1.7% and 1.9% for 2018 and 2019 respectively, economic growth is not yet at a level to alleviate soft property fundamentals – twice the current growth on a sustained basis is required to make sustainable inroads. Interventions introduced by President Ramaphosa to propel the economic growth rate are welcomed and we are supportive of his initiatives.

Against this background we believe that our strategic approach is appropriate for the environment in which we are operating.

We are pleased to report that Redefine has delivered its market guidance of 5.5% growth in distribution per share for the first half of 2018. We anticipate maintaining this growth rate for the full 2018 financial year.

We remain focused on what matters most in executing all our strategic choices to deliver sustained value creation for all our stakeholders (operating efficiently, investing strategically, optimising capital, engaging talent and growing reputation).

This forecast is predicated on the assumption that current trading conditions will prevail. Forecast rental income is based on contractual terms and anticipated market-related renewals. The forecast has not been reviewed or reported on by the Group's independent external auditors.

Redefine's use of distribution per share as a relevant measure of financial performance remains unchanged from prior years.

# Declaration of a cash dividend with the election to reinvest the cash dividend in return for Redefine shares

The directors of Redefine have declared an interim cash dividend of 47,30000 cents per Redefine ordinary share, for the six months ended 28 February 2018, from the company's distributable income (the cash dividend).

Shareholders will be provided with an election to reinvest the cash dividend in return for Redefine shares (share reinvestment alternative), failing which they will receive the cash dividend of 47,30000 cents per share.

### SALIENT DATES AND TIMES REGARDING THE CASH DIVIDEND

SALIENT DATES AND TIMES REGARDING THE CASH DIVIDEND	
Last day to trade in order to receive the cash dividend	Tuesday, 22 May
Shares trade ex dividend	Wednesday, 23 May
Record date to receive the cash dividend	Friday, 25 May
Cash dividend paid to certificated shareholders on or about	Monday, 28 May
Accounts credited by CSDP or broker to dematerialised shareholders	
with the cash dividend payment	Monday, 28 May

#### Notes:

- 1. Shares may not be dematerialised or rematerialised between Wednesday, 23 May 2018 and Friday, 25 May 2018, both days inclusive.
- 2. The above dates and times are subject to change. Any changes will be announced on SENS.

Certificated shareholders receiving the cash dividend will receive the dividend payment on Monday, 28 May 2018. Central Securities Depository Participants or broker custody accounts of dematerialised shareholders will be credited with the dividend on Monday, 28 May 2018. Any changes to these dates will be released on SENS.

# Commentary (continued)

## Tax implications

Redefine was granted REIT status by the JSE with effect from 1 September 2013 in line with the REIT structure as provided for in the Income Tax Act, 58 of 1962, as amended (the Income Tax Act), and section 13 of the JSE Listings Requirements. The REIT structure is a tax regime that allows a REIT to deduct qualifying distributions paid to investors, in determining its taxable income. The cash dividend of 47,30000 cents per share meets the requirements of a qualifying distribution for the purposes of section 25BB of the Income Tax Act (a qualifying distribution) with the result that:

- → Qualifying distributions received by resident Redefine shareholders must be included in the gross income of such shareholders (as a non-exempt dividend in terms of section 10(1)(k)(aa) of the Income Tax Act), with the effect that the qualifying distribution is taxable as income in the hands of the Redefine shareholder. These qualifying distributions are, however, exempt from dividends withholding tax, provided that the South African resident shareholders provided the following forms to their CSDP or broker, as the case may be, in respect of uncertificated shares, or the Company, in respect of certificated shares:
  - A declaration that the dividends are exempt from dividends tax; and
  - A written undertaking to inform the CSDP, broker or the company, as the case may be, should the circumstances affecting the exemption change or the beneficial owner cease to be the beneficial owner.

both in the form prescribed by the Commissioner for the South African Revenue Service.

Shareholders are advised to contact their CSDP, broker or the Company, as the case may be, to arrange for the abovementioned documents to be submitted prior to payment of the distribution, if such documents have not already been submitted.

- → Qualifying distributions received by non-resident Redefine shareholders will not be taxable as income and instead will be treated as ordinary dividends but which are exempt in terms of the usual dividend exemptions per section 10(1)(k) of the Income Tax Act. It should be noted that until 31 December 2013, qualifying distributions received by non-residents were not subject to dividends withholding tax. Any qualifying distribution will be subject to dividends withholding tax at 20%, unless the rate is reduced in terms of any applicable agreement for the avoidance of double taxation (DTA) between South Africa and the country of residence of the shareholder. Assuming dividends withholding tax will be withheld at a rate of 20% (FY17: 20%), the net dividend amount due to non-resident shareholders is 37,84000 cents per share. A reduced dividend withholding rate in terms of the applicable DTA, may only be relied upon if the non-resident shareholder has provided the following forms to their CSDP or broker, as the case may be, in respect of uncertificated shares, or the company, in respect of certificated shares:
- → A declaration that the dividend is subject to a reduced rate as a result of the application of a DTA; and
- → A written undertaking to inform their CSDP, broker or the company, as the case may be, should the circumstances affecting the reduced rate change or the beneficial owner cease to be the beneficial owner,

both in the form prescribed by the Commissioner for the South African Revenue Service.

Non-resident shareholders are advised to contact their CSDP, broker or the company, as the case may be, to arrange for the abovementioned documents to be submitted prior to payment of the dividend if such documents have not already been submitted, if applicable.

Shareholders are advised that in electing to participate in the share reinvestment alternative, pre-taxation funds are utilised for the reinvestment purposes and that taxation will be due on the total cash dividend amount of 47,30000 cents per share.

### Other information

- → The ordinary issued share capital of Redefine is 5 723 098 386 ordinary shares of no par value before any election to reinvest the cash dividend.
- → Income tax reference number of Redefine: 917/852/484/0.

The cash dividend or share reinvestment alternative may have tax implications for resident as well as non-resident shareholders. Shareholders are therefore encouraged to consult their professional advisers should they be in any doubt as to the appropriate action to take.

### Foreign shareholders

The release, publication or distribution of this announcement and/or accompanying documents and the right to elect shares pursuant to the share reinvestment alternative in jurisdictions other than in the Republic of South Africa may be restricted or affected by the laws of such jurisdictions, and a failure to comply with any of those restrictions may constitute a violation of the securities laws of any such jurisdictions. The shares issued pursuant to the share reinvestment plan have not been and will not be registered for the purposes of the election under the securities laws of the United States, Australia, Canada, countries in the European Economic Area, Japan and Hong Kong and accordingly are not being offered, sold, take up, resold or delivered directly or indirectly to recipients with registered addresses in such jurisdictions unless certain exemptions from the requirement of those jurisdictions are applicable.

### United States of America

The shares issued pursuant to the share reinvestment alternative have not been and will not be registered under the U.S. Securities Act of 1993, as amended (U.S. Securities Act), or under any securities laws of any state or other jurisdiction of the United States and may not be offered, sold, take up, exercised, resold, renounced, transferred or delivered, directly or indirectly, within the United States except pursuant to an applicable exemption from, or in a transaction not subject to, the registration requirements of the U.S. Securities Act and applicable state and other securities laws of the United States. There will be no public offer of the shares issued pursuant to the share reinvestment plan in the United States.

## Dividend declaration after reporting date

→ In line with IAS 10 Events after the Reporting Period, the declaration of the dividend occurred after the end of the reporting period, resulting in a non-adjusting event which is not recognised in the financial statements.

### Restatements

#### Business combinations

On 9 January 2017, the Group acquired 100% of the shares and voting rights in The Pivotal Fund Limited ("Pivotal") and attained control of Pivotal. Provisional amounts were used for the purpose of consolidation, as the business combination occurred shortly before Redefine's 2017 interim reporting period. Subsequent to this, new information was obtained within one year of the date of acquisition about the facts and circumstances that existed at the date of acquisition which led to the revision of the accounting of the acquisition.

Accordingly, these results are restated with the change applied retrospectively.

# Commentary (continued)

### ASSETS AND LIABILITIES ARISING FROM THE PIVOTAL ACQUISITION (31 DECEMBER 2016)

	Provisional		
	amounts as		
	previously		
Figures in R'000s	reported	Adjustments	Restated
	reported	/ tajastinents	restated
Assets			
Listed securities	299 782	608 089	907 871
Interest in associate	783 627	(245 823)	537 804
Liabilities			
Other financial liabilities	-	(608 088)	(608 088)
Trade and other payables	(266 626)	57 656	(208 970)
Fair value of net assets	4 827 640	(188 166)	4 639 474
Goodwill	379 558	188 166	567 724
The line items affected are:			
	Previously		
	reported		Restated
	Unaudited		Unaudited
	28 February		28 February
Figures in R'000s	2017	Adjustments	2017
STATEMENT OF FINANCIAL POSITION			
Non-current assets	87 930 036	(57 657)	87 872 379
Goodwill and intangible assets	5 652 321	188 166	5 840 487
Investment in associates and joint ventures	16 575 787	(245 823)	16 329 964
Total assets	91 790 060	(57 657)	91 732 403
Current liabilities	(7 378 928)	57 657	[7 321 271]
Trade and other payables	(1 190 582)	57 657	(1 132 925)
Total equity and liabilities	(91 790 060)	57 657	(91 732 403)
Net tangible asset value per share (excluding deferred tax,			
NCI, and goodwill and intangible assets) (cents)	951.54	(3.61)	947.93

# Change in accounting policy

# DIVIDENDS AND INTEREST RECEIVED FROM ASSOCIATES AND JOINT VENTURES – STATEMENT OF CASH FLOWS

During the period, the Group changed its accounting policy with respect to the disclosure of the dividends and interest received from associates and joint ventures in the statement of cash flows. The dividends and interest received from associates and joint ventures are now classified under cash flows from operating activities which the Group believes is a better reflection of how the Group generates the cash to pay its distributions and will aid comparability. Prior to this change in policy, the Group classified the dividends and interest received from associates and joint ventures under cash flows from investing activities. The change was applied retrospectively and the following line items were effected:

Figures in R'000s	Previously reported Unaudited 28 February 2017	Adjustments	Restated Unaudited 28 February 2017
STATEMENT OF CASH FLOWS CASH FLOWS FROM OPERATING ACTIVITIES Dividends and interest received from associates and joint ventures Net cash inflow from operating activities	-	536 144	536 144
	1 757 337	536 144	2 293 481
CASH FLOWS FROM INVESTING ACTIVITIES Dividends and interest received from associates and joint ventures Net cash inflow from investing activities	536 144	(536 144)	-
	1 225 418	(536 144)	689 274
Figures in R'000s	Previously reported Audited 31 August 2017	Adjustments	Restated Audited 31 August 2017
STATEMENT OF CASH FLOWS CASH FLOWS FROM OPERATING ACTIVITIES Dividends and interest received from associates and joint ventures Net cash inflow from operating activities	_	1 075 056	1 075 056
	2 582 384	1 075 056	3 657 440
CASH FLOWS FROM INVESTING ACTIVITIES Dividends and interest received from associates and joint ventures Net cash inflow/(outflow) from investing activities	1 075 056	(1 075 056)	-
	1 073 353	(1 075 056)	(1 703)

### Basis of preparation

These condensed consolidated unaudited interim financial statements are prepared in accordance with International Financial Reporting Standards, IAS 34 Interim Financial Reporting, the SAICA Financial Reporting Guides as issued by the Accounting Practices Committee and Financial Pronouncements as issued by Financial Reporting Standards Council, and the requirements of the Companies Act of South Africa and the JSE Listings Requirements. The accounting policies applied in preparing these interim financial statements are in terms of International Financial Reporting Standards and are consistent with those applied in the previous financial statements except for the change in accounting policy relating to dividends and interest received from associates and joint ventures in the statement of cash flows (refer to restatements). LC Kok (CA(SA)), Redefine's financial director, was responsible for supervising the preparation of these condensed consolidated interim financial statements. These condensed consolidated interim financial statements for the period ended 28 February 2018 have not been reviewed or reported on by Redefine's independent external auditors.

By order of the Board

### Redefine Properties Limited

7 May 2018

# Statement of profit or loss and other comprehensive income

Figures in R'000s	Unaudited	Unaudited	Audited
	28 February	28 February	31 August
	2018	2017	2017
Continuing operations			
Revenue	2.055.272	2 572 /21	7 770 111
Property portfolio revenue	3 855 362	3 572 621	7 770 111
	3 855 469	3 423 486	7 300 821
<ul><li>Contractual rental income</li><li>Straight-line rental income accrual</li></ul>	(107)	149 135	469 290
Investment income	77 763	15 557	23 728
<b>Total revenue</b> Operating costs Administration costs	3 933 125	3 588 178	7 793 839
	(1 306 237)	(1 162 053)	(2 497 688)
	(124 798)	(92 596)	(259 641)
Net operating profit	2 502 090	2 333 529	5 036 510
Other gains	19 901	27 237	93 195
- Trading loss	-	-	(2 595)
- Fee income	19 793	23 441	92 503
- Sundry income	108	3 796	3 287
Loss on disposal of interest in associate Changes in fair values of properties, listed securities	(52 514)	_	-
and financial instruments	1 659 102	795 835	(541 947)
Amortisation of intangible asset	(31 428)	(31 428)	(62 856)
Impairments	(494 395)	-	(1 215 209)
Equity-accounted profit (net of taxation)	1 548 314	825 246	1 593 387
Profit before finance costs and taxation Net interest costs	5 151 070	3 950 419	4 903 080
	(779 752)	(824 883)	(1 727 776)
- Interest income	467 959	284 895	650 282
- Interest expense	(1 247 711)	(1 109 778)	(2 378 058)
Foreign exchange gains	552 024	613 700	478 670
Profit before taxation Taxation	4 923 342	3 739 236	3 653 974
	(199 150)	(197 016)	(239 842)
Profit from continuing operations	4 724 192	3 542 220	3 414 132
Discontinued operations Loss from discontinued operations (net of taxation)	_	(13 864)	(13 877)
Profit for the period/year	4 724 192	3 528 356	3 400 255
Attributable to:  - Redefine Properties Limited shareholders  - Non-controlling interests	4 690 515	3 490 986	3 328 995
	33 677	37 370	71 260
Other comprehensive income	(717 260)	(1 896 624)	(1 458 975)
Items that may not be reclassified subsequently to profit or loss Share of revaluation of property, plant and equipment of an associate Items that are or may be reclassified subsequently to profit or loss Exchange differences on translation of foreign operations:	4 311	3 167	3 167
- Subsidiaries	(66 689)	(287)	(6 938)
- Associates	(654 882)	(1 899 504)	(1 455 204)
Total comprehensive income for the period/year	4 006 932	1 631 732	1 941 280
Attributable to:  - Redefine Properties Limited shareholders - Non-controlling interests	3 982 564	1 596 312	1 876 965
	24 368	35 420	64 315
Earnings per share from continuing operations  - Basic  - Diluted	88.43	72.19	66.15
	88.20	72.19	65.98

# Statement of financial position

ACCETC	2018	28 February 2017	Audited 31 August 2017
ASSETS Non-current assets	87 288 727	87 872 379	87 611 269
Investment properties	65 910 557	63 649 927	63 192 093
- Fair value of investment properties	59 514 237	57 296 818	57 299 006
- Straight-line rental income accrual - Properties under development	1 944 111 4 452 209	1 983 794 4 369 315	1 944 218 3 948 869
Listed securities Goodwill and intangible assets Investment in associates and joint ventures Derivative assets Loans receivable Other financial assets	1 196 341 5 777 633 11 429 435 126 373 2 638 095 131 059	274 007 5 840 487 16 329 964 144 896 1 606 740 5 658	1 453 994 5 809 059 15 253 726 1 868 1 789 395 29 519
Property, plant and equipment	79 234	20 700	81 615
Current assets	1 816 024	2 124 330	1 477 586
Properties held-for-trading Trade and other receivables Loans receivable Other financial assets Derivative assets Taxation receivable Cash and cash equivalents	122 294 949 881 41 711 253 875 124 822 - 323 441	827 361 238 705 252 925 117 784 3 904 683 651	912 752 55 260 253 038 75 875 - 180 661
Non-current assets held-for-sale	4 304 959	1 735 694	2 403 756
Total assets	93 409 710	91 732 403	91 492 611
EQUITY AND LIABILITIES Equity	55 684 140	54 927 804	53 786 185
Shareholders' interest	55 265 885	54 604 305	53 435 737
Stated capital Reserves	43 411 827 11 854 058	42 256 217 12 348 088	43 070 822 10 364 915
Non-controlling interests	418 255	323 499	350 448
Non-current liabilities	27 667 420	29 483 328	29 052 772
Interest-bearing borrowings Interest-bearing borrowings at fair value Derivative liabilities Other financial liabilities Deferred taxation	24 503 385 2 079 117 272 059 11 638 801 221	26 746 401 1 962 679 141 530 - 632 718	25 664 659 2 253 598 487 564 4 690 642 261
Current liabilities	10 058 150	7 321 271	8 653 654
Trade and other payables Interest-bearing borrowings Interest accrual on interest-bearing borrowings Derivative liabilities Other financial liabilities Taxation payable	1 300 759 8 100 433 382 800 19 112 253 875 1 171	1 132 925 5 542 351 377 129 5 846 252 925 10 095	1 180 736 6 794 929 406 849 11 799 253 038 6 303
Total equity and liabilities	93 409 710	91 732 403	91 492 611
Number of shares in issue ('000)^	5 321 701	5 210 985	5 288 655
Net asset value per share (excluding deferred tax and NCI) (cents) Net tangible asset value per share (excluding deferred tax, NCI and goodwill and intangible assets) (cents)	1 053.56 944.99	1 060.01 947.93	1 022.53 912.69

<sup>^</sup> Net of 361 396 896 [HY17 and FY17: 361 396 896] treasury shares.

# Statement of changes in equity

Figures in R'000s	Stated capital	Accumulated profit	Foreign currency translation reserve	
Balance as at 31 August 2016 Total comprehensive income for the period	36 526 352 -	<b>12 231 282</b> 3 490 986	<b>640 820</b> (1 897 841)	
Profit for the period Other comprehensive income for the <i>period</i>		3 490 986 -	- (1 897 841)	
Transactions with owners (contributions and distributions)	5 729 865	(2 082 504)		
Issue of ordinary shares Dividends	5 733 373 -	(2 082 504)		
Recognition of share-based payments Share of post-acquisition change in net assets of associate	(3 508)	- -	_ _	
Transactions with owners (changes in ownership interests)	_	-	-	
Acquisitions of subsidiary with NCI Disposal of subsidiary with NCI	_ _		- -	
Balance as at 28 February 2017	42 256 217	13 639 764	(1 257 021)	
Total comprehensive income for the period		(161 991)	442 644	
Profit for the period Other comprehensive income for the period		(161 991) -	- 442 644	
Transactions with owners (contributions and distributions)	814 605	(2 340 180)	_	
Issue of ordinary shares	811 097		-	
Dividends Recognition of share-based payments	- 3 508	(2 335 562) (4 618)	-	
Share of post-acquisition change in net assets of associate	-	-	-	
Transactions with owners (changes in ownership interests)	_	_	_	
Acquisitions of subsidiary with NCI Disposal of subsidiary with NCI	-	- -	-	
Balance as at 31 August 2017	43 070 822	11 137 593	(814 377)	
Total comprehensive income for the period	_	4 690 515	(712 262)	
Profit for the period Other comprehensive income for the period		4 690 515 -	- (712 262)	
Transactions with owners (contributions and distributions)	341 005	(2 499 370)	_	
Issue of ordinary shares	341 005		-	
Dividends Recognition of share-based payments	-	(2 495 166) (5 999)	_	
Disposal of investment in an associate	_	1 795	_	
Share of post-acquisition change in net assets of associate	_		_	
Transactions with owners (changes in ownership interests)	-	(536)	-	
Acquisitions of subsidiary with NCI Change in ownership of subsidiary with NCI	-	(536)	- -	
Balance as at 28 February 2018	43 411 827	13 328 202	(1 526 639)	
	28 February 2018	28 February 2017	31 August 2017	
				-

47.30

47.30\*

44.82

44.82

92.00

44.82 47.18

Interim

Final

Dividend per share (cents)

<sup>\*</sup> The interim dividend is declared post the reporting period and is therefore a non-adjusting subsequent event.

Share-based payment reserve	Share of associates' reserves	Shareholders' interest	Non- controlling interests	Total equity
39 825 -	<b>(78 217)</b> 3 167	<b>49 360 062</b> 1 596 312	<b>281 300</b> 35 420	<b>49 641 362</b> 1 631 732
- -	- 3 167	3 490 986 (1 894 674)	37 370 (1 950)	3 528 356 (1 896 624)
(5 538)	6 108	3 647 931	_	3 647 931
		5 733 373 (2 082 504)		5 733 373 (2 082 504)
(5 538) -	- 6 108	(9 046) 6 108	_ _	(9 046) 6 108
_	_	_	6 779	6 779
		=	37 541 (30 762)	37 541 (30 762)
34 287	[68 942]	54 604 305	323 499	54 927 804
-	_	280 653	28 895	309 548
	-	(161 991) 442 644	33 890 (4 995)	(128 101) 437 649
18 588	57 766	(1 449 221)	(23 998)	(1 473 219)
- 18 588	- - - -	811 097 (2 335 562) 17 478	[23 998] -	811 097 (2 359 560) 17 478
	57 766	57 766	22 052	57 766 22 052
- -			(62 810) 84 862	(62 810) 84 862
52 875	(11 176)	53 435 737	350 448	53 786 185
-	4 311	3 982 564	24 368	4 006 932
	- 4 311	4 690 515 (707 951)	33 677 (9 309)	4 724 192 (717 260)
(10 971)	17 456	(2 151 880)	_	(2 151 880)
- - (10 971)	- - -	341 005 (2 495 166) (16 970)	-	341 005 (2 495 166) (16 970)
	(1 795) 19 251	- 19 251	- -	- 19 251
-	-	(536)	43 439	42 903
	=	- (536)	60 689 (17 250)	60 689 (17 786)
41 904	10 591	55 265 885	418 255	55 684 140

# Statement of cash flows

Figures in R'000s	Unaudited 28 February 2018	Restated Unaudited 28 February 2017	Restated Audited 31 August 2017
CASH FLOWS FROM OPERATING ACTIVITIES  Cash generated from operations Interest received Interest paid Taxation paid Dividends and interest received from associates and joint ventures	2 662 365 414 351 (1 201 611) (46 005)	2 579 154 276 196 (1 064 363) (33 650) 536 144	4 671 340 621 524 (2 643 655) (66 825) 1 075 056
Net cash inflow from operating activities	2 426 894	2 293 481	3 657 440
CASH FLOWS FROM INVESTING ACTIVITIES  Acquisition and development of investment properties  Acquisition of property, plant and equipment  Acquisition of other financial assets  Cash balances acquired on acquisition of subsidiaries  Investments in associates and joint ventures  Proceeds on disposal of investment properties  Proceeds on the disposal of subsidiaries with the exclusive view to resell  Proceeds on the disposal/decrease in investments in associates and joint ventures  Proceeds on disposal of other financial assets  Loan to joint venture repaid  Loans receivables repaid	(2 146 115) (8 202) (137 211) - (175 055) 2 293 983 - - 165 730 - 30 732 (927 377)	(2 072 569) (4 792) - 103 740 (107 121) 696 017 1 047 748 - 54 324 452 795 7 828 631 485 (120 181)	(3 615 750) (80 368) (3 100) 103 740 (1 031 243) 1 688 413 1 047 639 190 697 698 134 399 999 8 741 901 387 (309 992)
Net cash (outflow)/inflow from investing activities	(903 515)	689 274	(1 703)
CASH FLOWS FROM FINANCING ACTIVITIES Shares issued Dividends paid Shares issued to non-controlling interests Disposal of non-controlling interests Dividends paid to non-controlling interests Interest-bearing borrowings at fair value raised Interest-bearing borrowings raised Interest-bearing borrowings repaid  Net cash outflow from financing activities	341 005 (2 495 166) 60 689 (17 784) - 3 569 782 (2 817 054)	522 667 (2 082 504)  5 971 539 (6 950 240)	1 337 272 [4 418 066] 54 100 [25 269] [23 998] 2 396 220 8 088 968 [11 191 223]
Net increase/(decrease) in cash and cash equivalents	164 851	(2 336 336)	(126 259)
Cash and cash equivalents at the beginning of the period/year Effect of foreign currency exchange fluctuations	180 661 (22 071)	208 366 31 068	208 366 98 554
Cash and cash equivalents at end of period/year	323 441	683 651	180 661

# Earnings and headline earnings

Figures in R'000s	Unaudited	Unaudited	Audited
	February	February	August
	2018	2017	2017
Reconciliation of basic earnings to headline earnings Profit for the period/year attributable to Redefine shareholders Changes in fair value of properties	4 690 515	3 490 986	3 328 995
	(1 289 607)	(127 125)	(99 497)
– Changes in fair value of properties	(1 313 449)	(156 201)	(151 361)
– Non-controlling interest effect on other fair value adjustments	23 842	29 076	51 864
Bargain purchase on acquisition of associate Profit on dilution of ownership investment in associates Loss on disposal of subsidiary Loss on disposal of interest in associate Adjustment of remeasurements, included in equity-accounted earnings of associates (net of taxation)	(11 595) (43 515) - 52 514 (1 099 970)	- (107 507) 13 864 - (42 480)	273 793 - - (507 669)
<ul> <li>Adjustment of remeasurements, included in equity-accounted</li></ul>	(1 401 382)	(53 569)	(653 371)
earnings of associates <li>Tax adjustment</li>	301 412	11 089	145 702
Impairment of investments in associates and other	494 395	-	1 215 209
Headline earnings attributable to Redefine shareholders	2 792 737	3 227 738	4 210 831
Actual number of shares in issue (000)^ Weighted average number of shares in issue (000)^ Diluted weighted average number of shares in issue (000)^ Basic earnings per share (cents)	5 321 701	5 210 982	5 288 655
	5 304 452	4 855 398	5 053 451
	5 318 597	4 855 398	5 066 217
	88.43	71.90	65.88
<ul><li>Continuing operations</li><li>Discontinued operations</li></ul>	88.43	72.19	66.15
	-	(0.29)	(0.27)
Diluted earnings per share (cents)	88.20	71.90	65.71
<ul><li>Continuing operations</li><li>Discontinued operations</li></ul>	88.20	72.19	65.98
	-	(0.29)	(0.27)
Headline earnings per share (cents)	52.65	66.48	83.33
<ul><li>Continuing operations</li><li>Discontinued operations</li></ul>	52.65 -	66.48	83.60 (0.27)
Diluted headline earnings per share (cents)	52.52	66.48	83.12
<ul><li>Continuing operations</li><li>Discontinued operations</li></ul>	52.52	66.48	83.39
	-	-	(0.27)

<sup>^</sup> Excludes 361 396 896 (HY17 and FY17: 361 396 896) treasury shares

**Segmental analysis** for the six months ended 28 February 2018

Figures in R'000s	Office	Retail	
STATEMENT OF FINANCIAL POSITION Investment properties	22 307 903	25 948 577	
Properties under development	1 088 276	758 270	
Listed securities		<del>-</del>	
Goodwill and intangible assets	1 913 810	2 883 662	
Investment in associates and joint ventures	-	-	
Loans receivable	-	-	
Properties held-for-trading Non-current assets held-for-sale	498 000	-	
Other assets	498 000	_	
Total assets	25 807 989	29 590 509	
Interest-bearing borrowings	23 007 707	27 070 007	
Interest-bearing borrowings Interest-bearing borrowings at fair value	_	_	
Other liabilities		_	
Total liabilities	_		
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME Contractual rental income	1 423 920	1 656 213	
Straight-line rental income accrual	(36 681)	7 806	
Investment income	(30 001)	7 000	
Total revenue	1 387 239	1 664 019	
	(447 094)	(633 416)	
Operating costs Administration costs	(447 074)	(033 410)	
Net operating profit	940 145	1 030 603	
Other gains	-	-	
Loss on disposal of interest in associate	286 925	1 102 642	
Changes in fair values of properties, listed securities and financial instruments	286 925	1 102 642	
Amortisation of intangible assets Impairments	_	-	
Equity-accounted profit (net of taxation)	_	_	
Profit before finance costs and taxation	1 227 070	2 122 2/5	
Interest income	1 227 070	2 133 245	
Interest expense		_	
Foreign exchange gains	_	_	
Profit before taxation	1 227 070	2 133 245	
Taxation	1 227 070	2 133 245	
Profit for the period	1 227 070	2 133 245	
•	1 227 070		
Non-controlling interests	1 227 070	-	

FINANCIAL INSTRUMENTS

Industrial	Specialised	Head office	Local	International	Group total
11 049 015	2 152 853	-	61 458 348	-	61 458 348
1 457 795	372 482	-	3 676 823	775 386	4 452 209
-	-	972 259	972 259	224 082	1 196 341
510 710	60 888	408 563	5 777 633	-	5 777 633
-	-	-	-	11 429 435	11 429 435
-	-	1 843 503	1 843 503	836 303	2 679 806
122 294	-	-	122 294	-	122 294
32 000	-	4 704 200	530 000	3 774 959	4 304 959
		1 781 390	1 781 390	207 295	1 988 685
13 171 814	2 586 223	5 005 715	76 162 250	17 247 460	93 409 710
-	-	24 836 992	24 836 992	7 766 826	32 603 818
-	-	-	-	2 079 117	2 079 117
-	-	3 042 635	3 042 635	-	3 042 635
_	_	27 879 627	27 879 627	9 845 943	37 725 570
663 873	108 112	-	3 852 118	3 351	3 855 469
37 277	(8 509)	-	(107)	-	(107)
_	-	75 188	75 188	2 575	77 763
701 150	99 603	75 188	3 927 199	5 926	3 933 125
(179 866)	(44 078)	-	(1 304 454)	(1 783)	(1 306 237)
-		(113 683)	(113 683)	(11 115)	(124 798)
521 284	55 525	(38 495)	2 509 062	(6 972)	2 502 090
-	-	11 350	11 350	8 551	19 901
-	-	-	-	(52 514)	(52 514)
(54 644)	17 353	(41 141)	1 311 135	347 967	1 659 102
-	-	(31 428)	(31 428)	-	(31 428)
-	-	-	-	(494 395)	(494 395)
		-	-	1 548 314	1 548 314
466 640	72 878	(99 714)	3 800 119	1 350 951	5 151 070
_	-	409 650	409 650	58 309	467 959
-	-	(1 083 116)	(1 083 116)	(164 595)	(1 247 711)
-	-	-	-	552 024	552 024
466 640	72 878	(773 180)	3 126 653	1 796 689	4 923 342
-	_	(10 812)	(10 812)	(188 338)	(199 150)
466 640	72 878	(783 992)	3 115 841	1 608 351	4 724 192
-	-	(34 047)	(34 047)	370	(33 677)
466 640	72 878	(818 039)	3 081 794	1 608 721	4 690 515

**Segmental analysis** for the six months ended 28 February 2017

Figures in R'000s	Office	Retail	
STATEMENT OF FINANCIAL POSITION			
Investment properties	22 110 552	25 192 727	
Properties under development	2 028 348	555 492	
Listed securities	-	-	
Goodwill and intangible assets	1 607 239	2 656 572	
Investment in associates and joint ventures	-	-	
Loans receivable	-	-	
Non-current assets held-for-sale	320 703	486 858	
Other assets	_		
Total assets	26 066 842	28 891 649	
Interest-bearing borrowings	-	-	
Interest-bearing borrowings at fair value	-	-	
Other liabilities	-	-	
Total liabilities	-	-	
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME			
Contractual rental income	1 231 850	1 493 094	
Straight-line rental income accrual	52 630	34 458	
Investment income	-	-	
Total revenue	1 284 480	1 527 552	
Operating costs	(400 997)	(579 888)	
Administration costs	-	-	
Net operating profit	883 483	947 664	
Other gains	-	-	
Changes in fair values of properties, listed securities and financial instruments	(223 976)	417 104	
Amortisation of intangible assets	-	-	
Equity-accounted profit (net of taxation)	_		
Profit before finance costs and taxation	659 507	1 364 768	
Interest income	-	-	
Interest expense	-	-	
Foreign exchange gains		_	
Profit before taxation	659 507	1 364 768	
Taxation	_	_	
Profit from continuing operations	659 507	1 364 768	
Loss from discontinued operations (net of taxation)	-	-	
Profit for the period	659 507	1 364 768	
Non-controlling interests	_	-	
Profit for the period attributable to Redefine Properties Limited shareholders	659 507	1 364 768	

Industrial	Specialised	Head office	SA total	International	Group total
10 612 381	1 364 952	-	59 280 612	-	59 280 612
1 434 601	-	-	4 018 441	350 874	4 369 315
_	-	-	-	274 007	274 007
476 647	60 888	1 039 141	5 840 487	-	5 840 487
-	-	1 629 497	1 629 497	14 700 467	16 329 964
_	-	1 797 694	1 797 694	47 751	1 845 445
131 386	-		938 947	796 747	1 735 694
_		1 876 219	1 876 219	180 660	2 056 879
12 655 015	1 425 840	6 342 551	75 381 897	16 350 506	91 732 403
-	-	29 154 541	29 154 541	3 134 211	32 288 752
-	-	-	-	1 962 679	1 962 679
-	_	2 553 168	2 553 168	-	2 553 168
-	-	31 707 709	31 707 709	5 096 890	36 804 599
611 571	86 971	-	3 423 486	-	3 423 486
66 914	(4 867)	-	149 135	-	149 135
-	-	5 076	5 076	10 481	15 557
678 485	82 104	5 076	3 577 697	10 481	3 588 178
(154 520)	(26 648)	-	(1 162 053)	-	(1 162 053)
-	_	(88 665)	(88 665)	(3 931)	(92 596)
523 965	55 456	(83 589)	2 326 979	6 550	2 333 529
_	-	6 730	6 730	20 507	27 237
77 218	18 397	(133 508)	155 235	640 600	795 835
-	-	(31 428)	(31 428)	-	(31 428)
_	_	92 720	92 720	732 526	825 246
601 183	73 853	(149 075)	2 550 236	1 400 183	3 950 419
_	-	253 222	253 222	31 673	284 895
-	-	(967 111)	(967 111)	(142 667)	(1 109 778)
-	-	-	-	613 700	613 700
601 183	73 853	(862 964)	1 836 347	1 902 889	3 739 236
-	_	(25 626)	(25 626)	(171 390)	(197 016)
601 183	73 853	(888 590)	1 810 721	1 731 499	3 542 220
-	-	-	-	(13 864)	(13 864)
601 183	73 853	(888 590)	1 810 721	1 717 635	3 528 356
-	-	(36 696)	(36 696)	(674)	(37 370)
	73 853				3 490 986

# Segmental analysis

for the year ended 31 August 2017

Figures in R'000s	Office	Retail	
STATEMENT OF FINANCIAL POSITION	·		
Investment properties	22 294 016	24 523 035	
Properties under development	619 677	802 840	
Listed securities	-	-	
Goodwill and intangible assets	1 913 810	2 883 662	
Investment in associates and joint ventures	-	_	
Loans receivable	-	-	
Non-current assets held-for-sale	999 916	1 119 878	
Other assets			
Total assets	25 827 419	29 329 415	
Interest-bearing borrowings	_	_	
Interest-bearing borrowings at fair value	-	-	
Other liabilities	-	-	
Total liabilities	-	-	
STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME			
Contractual rental income	2 678 250	3 180 999	
Straight-line rental income accrual	207 323	130 164	
Investment income	-	-	
Total revenue	2 885 573	3 311 163	
Operating costs	(859 001)	(1 223 835)	
Administration costs	-	-	
Net operating profit	2 026 572	2 087 328	
Other gains	-	_	
Changes in fair values of properties, listed securities and financial instruments	(442 045)	348 034	
Amortisation of intangible assets	-	-	
Impairments	-	-	
Equity-accounted profit (net of taxation)			
Profit before finance costs and taxation	1 584 527	2 435 362	
Interest income	-	-	
Interest expense	-	-	
Foreign exchange gains	_		
Profit before taxation	1 584 527	2 435 362	
Taxation	-	-	
Profit from continuing operations	1 584 527	2 435 362	
Loss from discontinued operations (net of taxation)	-	_	
Profit for the year	1 584 527	2 435 362	
Non-controlling interests	_	_	
Profit for the year attributable to Redefine Properties Limited shareholders	1 584 527	2 435 362	
·			

Industrial	Specialised	Head office	SA total	International	Group total
	·		İ		
11 021 088	1 405 085	-	59 243 224	-	59 243 224
1 311 752	727 214	-	3 461 483	487 386	3 948 869
-	-	1 215 323	1 215 323	238 671	1 453 994
510 710	60 888	439 989	5 809 059	-	5 809 059
-	-	-	-	15 253 726	15 253 726
-	-	1 748 501	1 748 501	96 154	1 844 655
196 051	-	-	2 315 845	87 911	2 403 756
		1 535 328	1 535 328	-	1 535 328
13 039 601	2 193 187	4 939 141	75 328 763	16 163 848	91 492 611
-	-	29 622 915	29 622 915	2 836 673	32 459 588
_	-	-	-	2 253 598	2 253 598
-	-	2 861 899	2 861 899	131 341	2 993 240
-	-	32 484 814	32 484 814	5 221 612	37 706 426
1 240 932	200 640	-	7 300 821	-	7 300 821
140 991	(9 188)	-	469 290	-	469 290
-	-	5 076	5 076	18 652	23 728
1 381 923	191 452	5 076	7 775 187	18 652	7 793 839
(345 826)	(69 026)	-	(2 497 688)	-	(2 497 688)
-	-	(251 444)	(251 444)	(8 197)	(259 641)
1 036 097	122 426	(246 368)	5 026 055	10 455	5 036 510
_	_	14 874	14 874	78 321	93 195
319 967	(32 996)	(646 955)	(453 995)	(87 952)	(541 947)
-	-	(62 856)	(62 856)	-	(62 856)
-	-	(11 146)	(11 146)	(1 204 063)	(1 215 209)
-	-	130 191	130 191	1 463 196	1 593 387
1 356 064	89 430	(822 260)	4 643 123	259 957	4 903 080
-	-	581 377	581 377	68 905	650 282
-	-	(2 083 458)	(2 083 458)	(294 600)	(2 378 058)
_	-	-	-	478 670	478 670
1 356 064	89 430	(2 324 341)	3 141 042	512 932	3 653 974
-	-	(174 076)	(174 076)	(65 766)	(239 842)
1 356 064	89 430	(2 498 417)	2 966 966	447 166	3 414 132
_	-			(13 877)	(13 877)
 1 356 064	89 430	(2 498 417)	2 966 966	433 289	3 400 255
-	-	(71 180)	(71 180)	(80)	(71 260)
1 356 064	89 430	(2 569 597)	2 895 786	433 209	3 328 995

# Segmental analysis

Reconciliation of profit for the period/year to distributable earnings

Figures in R'000s	Unaudited	Unaudited	Audited
	February	February	August
	2018	2017	2017
Profit for the period/year attributable to Redefine shareholders Change in fair value (net of non-controlling interest)	4 690 515	3 490 986	3 328 995
	(1 635 260)	(766 759)	593 811
<ul><li>Change in fair value</li><li>Non-controlling interest</li></ul>	(1 659 102)	(795 835)	541 947
	23 842	29 076	51 864
Straight-line rental income accrual Loss on disposal of interest in associate Amortisation of intangible assets Impairments Deferred taxation Unrealised foreign exchange gain and realised foreign currency translations reserve Non-distributable items of associates Transactions costs relating to business acquisitions Antecedent distribution Accrual for listed security income (REIT distribution declared post year end) Adjustment to distributable profit from discontinued operations Cornwall interest Other distributable income Pivotal pre-acquisition distribution	107 52 514 31 428 494 395 158 960  [462 153] [860 269] - 27 170  8 680 - 15 328 14 671	(149 135)  - 31 428  - 166 896  (616 463) (109 966) 7 131 11 159  43 459  24 544  - 13 246 189 037	(469 290)  - 62 856 1 215 209 176 439  (99 042) (332 701) 19 892 30 677  42 884  24 557 31 216 16 210 189 037
Distributable income for the period/year	2 536 086	2 335 563	4 830 750
- Interim	2 536 086	2 335 563	2 335 563
- Final	-	-	2 495 187
Actual number of shares in issue ('000)^ - Interim - Final	5 361 701	5 210 982	5 210 982 5 288 655
Distribution per share (cents)  - Interim  - Final	47.30	44.82	92.00
	47.30	44.82	44.82
	-	-	47.18

<sup>^</sup> Excludes 361 396 896 [28 February and 31 August 2017: 361 396 896] treasury shares. Includes 40 million shares issued on 22 March 2018 [HY17 and FY17: nil], that rank for the 2018 interim distribution.

## Distributable income analysis

Figures in R'000s	South Africa	International	Total
Contractual rental income (excluding straight-line rental accrual) Investment income	3 852 118	3 351	3 855 469
	75 188	2 575	77 763
<b>Total revenue</b> Operating costs Administration costs	3 927 306	5 926	3 933 232
	(1 304 454)	(1 783)	(1 306 237)
	(113 683)	(11 115)	(124 798)
Net operating profit Other gains Distributable equity income	2 509 169	(6 972)	2 502 197
	11 350	8 551	19 901
	-	688 045	688 045
Net distributable profit before finance costs and taxation Net interest costs	2 520 519	689 624	3 210 143
	(673 466)	(106 286)	(779 752)
- Interest income	409 650	58 309	467 959
- Interest expense	(1 083 116)	(164 595)	(1 247 711)
Distributable foreign exchange gain	-	89 871	89 871
Net distributable profit before taxation Current taxation and withholding taxation	1 847 053	673 209	2 520 262
	-	(40 190)	(40 190)
Net income from operations before non-controlling interest share  Non-controlling interest share of distributable income	1 847 053	633 019	2 480 072
	(10 205)	370	(9 835)
Net income before distributable adjustments Below the line distributable income adjustments:	1 836 848	633 389	2 470 237
<ul> <li>Antecedent distribution</li> <li>Accrual for listed security income</li> <li>Cornwall interest income</li> </ul>	27 170 - 15 328	8 680 -	27 170 8 680 15 328
- Other distributable income  Distributable income	14 671 1 894 017	642 069	14 671 2 536 086

# Financial instruments and investment property fair value disclosure

#### CATEGORIES OF FINANCIAL INSTRUMENTS

	Unau	Unaudited 28 February 2018			
Financial assets Figures in R'000s	Loans and receivables	At fair value through profit or loss	Total		
Listed securities	-	1 196 341	1 196 341		
Derivative assets#	-	251 195	251 195		
Loans receivable	2 679 806	-	2 679 806		
Other financial assets	-	384 934	384 934		
Trade and other receivables	752 099	-	752 099		
Cash and cash equivalents	323 441	-	323 441		
	3 755 346	1 832 470	5 587 816		

	Unau	Unaudited 28 February 2018			
Financial liabilities Figures in R'000s	Other financial liabilities	At fair value through profit or loss	Total		
Interest-bearing borrowings	32 603 818	_	32 603 818		
Interest-bearing borrowings at fair value	_	2 079 117	2 079 117		
Interest accrual on interest-bearing borrowings	382 800	_	382 800		
Derivative liabilities#	_	291 171	291 171		
Other financial liabilities	253 875	_	253 875		
Trade and other payables	1 095 835	-	1 095 835		
	34 336 328	2 370 288	36 706 616		

For all financial instruments carried at amortised cost, interest is market related therefore the amortised cost approximates the fair value.

<sup>#</sup> The derivatives are classified as held-for-trading in terms of IAS 39.

Unaudited 28 February 2017			Audited 31 August 2017			
Loans and receivables	At fair value through profit or loss	Total	Loans and receivables	At fair value through profit or loss	Total	
_	274 007	274 007	_	1 453 994	1 453 994	
-	262 680	262 680	-	77 743	77 743	
1 845 445	-	1 845 445	1 844 655	-	1 844 655	
-	258 583	258 583	29 519	253 038	282 557	
611 261	-	611 261	711 498	-	711 498	
683 651	_	683 651	180 661	_	180 661	
3 140 357	795 270	3 935 627	2 766 333	1 784 775	4 551 108	

Unaudited 28 February 2017			Audited 31 August 2017			
Other financial liabilities	At fair value through profit or loss	Total	Other financial liabilities	At fair value through profit or loss	Total	
32 288 752	_	32 288 752	32 459 588	_	32 459 588	
-	1 962 679	1 962 679	_	2 253 598	2 253 598	
377 129	-	377 129	406 849	-	406 849	
-	147 376	147 376	_	499 363	499 363	
252 925	_	252 925	257 728	_	257 728	
1 017 978	-	1 017 978	996 644	-	996 644	
33 936 784	2 110 055	36 046 839	34 120 809	2 752 961	36 873 770	

# Financial instruments and investment property fair value disclosure

# Fair value hierarchy for financial instruments and investment property

IFRS 13 requires that an entity discloses for each class of financial instruments and investment property measured at fair value, the level in the fair value hierarchy into which the fair value measurements are categorised in their entirety.

The fair value hierarchy reflects the significance of the inputs used in making fair value measurements.

The level in the fair value hierarchy within which the fair value measurement is categorised in its entirety shall be determined on the basis of the lowest level input that is significant to the fair value measurement in its entirety.

The table below analyses financial instruments and investment property carried at fair value.

The fair value hierarchy has the following levels:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

There have been no transfers between level 1, level 2 and level 3 during the period under review.

### FAIR VALUE HIERARCHY FOR FINANCIAL INSTRUMENTS AND INVESTMENT PROPERTY

	Unaudited 28 February 2018				
Figures in R'000s	Fair value	Level 1	Level 2	Level 3	
Assets					
Investment property*	66 507 567	_	_	66 507 567	
Listed securities	1 196 341	1 196 341	_	-	
Derivative assets	251 195	_	251 195	_	
Other financial assets	384 934	253 875	-	131 059	
	68 340 037	1 450 216	251 195	66 638 626	
Liabilities					
Interest-bearing borrowings at fair value	2 079 117	2 079 117	_	_	
Derivative liabilities	291 171	-	291 171	-	
	2 370 288	2 079 117	291 171	_	

RESULTS

	Unaudited 28 February 2017				
Figures in R'000s	Fair value	Level 1	Level 2	Level 3	
Assets					
Investment property*	64 713 119	_	_	64 713 119	
Listed securities	274 007	274 007	_	-	
Derivative assets	262 680	_	262 680	-	
Other financial assets	258 583	258 583	-	-	
	65 808 389	532 590	262 680	64 713 119	
Liabilities					
Interest-bearing borrowings at fair value	1 962 679	1 962 679	_	_	
Derivative liabilities	147 376	-	147 376	-	
	2 110 055	1 962 679	147 376	_	

	Audited 31 August 2017				
Figures in R'000s	Fair value	Level 1	Level 2	Level 3	
Assets	(	1	1		
Investment property*	65 595 849	_	_	65 595 849	
Listed securities	1 453 994	1 453 994	_	_	
Derivative assets	77 743	_	77 743	_	
Other financial assets	253 038	253 038	-	-	
	67 380 624	1 707 032	77 743	65 595 849	
Liabilities					
Interest-bearing borrowings at fair value	2 253 598	2 253 598	_	_	
Derivative liabilities	499 363	-	499 363	-	
	2 752 961	2 253 598	499 363	-	

<sup>\*</sup> Including properties under development and non-current assets (properties) held-for-sale.

# Financial instruments and investment property fair value disclosure (continued)

### LEVEL 3 RECONCILIATION

	Unaudited 28 February 2018			
	Balance at beginning of year	Balance at end of period		
Investment property	59 243 224	1 239 003	976 121	61 458 348
Properties under development	3 948 869	(129 329)	632 669	4 452 209
Investment property held-for-sale	2 403 756	72 668	(1 879 414)	597 010
Other financial assets	-	(11 810)	142 869	131 059
	65 595 849	1 170 532	(127 755)	66 638 626

		Unaudited 28 February 2017				
	Balance at beginning of year	beginning of profit or loss Acquisition/ Balance				
Investment property	49 698 640	421 280	9 160 692	59 280 612		
Properties under development	2 030 041	(128 910)	2 468 184	4 369 315		
Investment property held-for-sale	1 170 172	_	(106 980)	1 063 192		
	52 898 853	292 370	11 521 896	64 713 119		

	Audited 31 August 2017			
	Balance at beginning of year	Acquisition/ (disposal)	Balance at end of year	
Investment property	49 698 640	1 258 324	8 286 260	59 243 224
Properties under development	2 030 041	(748 134)	2 666 962	3 948 869
Investment property held-for-sale	1 170 172	(7 973)	1 241 557	2 403 756
	52 898 853	502 217	12 194 779	65 595 849

The fair value gains and losses are included in the fair value adjustment line in profit or loss.

### Details of valuation techniques

The valuation techniques used in measuring fair values at 28 February 2018 for financial instruments measured at fair value in the statement of financial position, as well as the significant unobservable inputs used is disclosed below. There have been no significant changes in valuation techniques and inputs since 31 August 2017.

### Listed securities

Closing market price on the relevant exchange.

# DERIVATIVE ASSETS AND LIABILITIES FOREIGN EXCHANGE OPTIONS

The fair value is determined using quoted forward exchange rates at the reporting date and present value calculations based on high credit quality yield curves in the respective currencies.

#### INTEREST RATE SWAPS

The fair value is calculated as the present value of the estimated future cash flows. Estimates of future floating-rate cash flows are based on quoted swap rates, futures prices and interbank borrowing rates. Estimated cash flows are discounted using a yield curve constructed from similar sources which reflects the relevant benchmark interbank rate used by market participants for this purpose when pricing interest rate swaps. The fair value estimate is subject to a credit risk adjustment that reflects the credit risk of the Group and of the counterparty. This is calculated based on credit spreads derived from current credit default swap or bond prices.

#### OTHER FINANCIAL ASSETS

#### Dipula Income Fund Limited B shares

Closing market price on the JSE (Johannesburg Stock Exchange) limited to the outstanding loan balance guaranteed in the Dipula BEE Trust.

#### Unlisted securities

The adjusted net asset value method is used to determine the fair value i.e. the fair value is measured based on the fair value of the investee's assets and liabilities.

#### CROSS-CURRENCY INTEREST RATE SWAPS

The fair value is calculated by discounting the future cash flows using the swap curve of the respective currencies at the dates when the cash flows will take place.

#### INTEREST-BEARING BORROWINGS AT FAIR VALUE

The exchangeable bonds fair value is determined with reference to the quoted Bloomberg Valuation Service (BVAL) price.

#### INVESTMENT PROPERTIES

The valuation policy adopted by management is to revalue investment property at each reporting period, valued externally for the both interim reporting and financial statements. The changes in fair value from the previous reporting period are analysed by management.

Current market-related assumptions were applied to the risks in rental streams of properties. Discount rates in the respective sectors are disclosed below.

At the reporting date, the key assumptions used by the Group in determining fair value were in the following ranges for the Group's portfolio of properties:

# Financial instruments and investment property fair value disclosure (continued)

Unobservable inputs (% unless otherwise stated)	Unaudited 28 February 2018	Unaudited 28 February 2017	Audited 31 August 2017
Expected market rental growth	4.00 - 6.00	4.00 - 8.00	4.00 - 6.00
Expected expense growth	7.00 - 9.00	7.00 - 10.00	7.00 - 9.00
Occupancy rate	95.05	93.30	94.10
Vacancy periods	0 - 12 months	0 – 12 months	0 – 12 months
Rent-free periods	0 – 3 months	0 – 3 months	0 – 3 months
Office sector			
Discount rate	9.98 - 18.00	12.50 - 18.00	11.50 - 18.50
Exit capitalisation rate	7.50 - 13.00	7.25 - 13.00	7.50 - 13.00
Bulk rate	R1 750 - R5 400 p/m <sup>2</sup>	R1 750 – R5 400 p/m <sup>2</sup>	R1 750 – R5 400 p/m <sup>2</sup>
Retail sector			
Discount rate	11.04 - 18.00	12.25 - 19.25	11.00 - 18.00
Exit capitalisation rate	7.00 - 12.00	7.00 - 12.50	7.25 - 12.50
Bulk rate	R1 200 - R3 000 p/m <sup>2</sup>	R1 200 – R3 000 p/m <sup>2</sup>	R1 200 – R3 000 p/m²
Industrial sector		-	
Discount rate	13.25 - 18.00	13.00 - 18.50	13.50 - 17.00
Exit capitalisation rate	8.00 - 13.00	8.00 - 14.00	8.00 - 12.50
Bulk rate	R643 - R2 500 p/m <sup>2</sup>	R643 - R2 500 p/m <sup>2</sup>	R643 - R2 500 p/m <sup>2</sup>
Specialised sector			
Discount rate	14.00 - 16.50	15.00	14.00 - 16.25
Exit capitalisation rate	8.00 – 10.50	9.00	8.00 – 10.25

# Measurement of fair value VALUATION TECHNIQUES

All valuations were completed using the discounted cash flow method of valuation.

### INVESTMENT PROPERTIES - DISCOUNTED CASH FLOW METHOD

The valuation model generates a net present value for each property by discounting forecasted future cash flows and a residual value at the end of the cash flow projection period by the discount rate of each property. The residual value is calculated by capitalising the net income forecasted for the 12-month period immediately following the final year of the cash flow at the exit capitalisation rate. The discount rate applied by each valuator is determined by adding a growth rate per property, based on forecasted market-related rental increases, to the determined capitalisation rate per property. The discount rate is then tested for reasonableness by benchmarking the rate against recent comparable sales and surveys prepared by Investment Property Databank/South African Property Owners Association (IPD/SAPOA). The capitalisation rate is dependent on a number of factors, such as location, the condition of the improvements, current market conditions, the lease covenants and the risk inherent in the property, which is also tested for reasonableness by benchmarking against recent comparable sales and surveys prepared by IPD/SAPOA.

### PROPERTIES UNDER DEVELOPMENT – COMPARABLE SALES METHOD

Properties under development comprise of the cost of land and development, and are measured at fair value. Fair value is based on the costs incurred up to the date of the valuation. Undeveloped land is valued in terms of the internationally accepted and preferred method of comparison. This involves the use of recent comparable transactions as a basis for the valuation. Bulk rates are determined for the land that has been zoned.

# INTER-RELATIONSHIP BETWEEN KEY UNOBSERVABLE INPUTS AND FAIR VALUE MEASUREMENTS

The estimated fair value would increase/(decrease) if:

- → Expected market rental growth was higher/(lower);
- → Expected expense growth was lower/(higher);
- → Vacant periods were shorter/(longer);
- → Occupancy rate was higher/(lower);
- → Rent-free periods were shorter/(longer);
- → Discount rate was lower/(higher);
- → Exit capitalisation rate was lower/(higher);
- → Capitalisation rate was lower/(higher); or
- → Bulk rate was higher/(lower).

# **Redefine Properties Limited**

(Incorporated in the Republic of South Africa) Registration number: 1999/018591/06 JSE share code: RDF ISIN: ZAE000190252 (Redefine or the Company or the Group) (Approved as a REIT by the JSE)

### **Executive directors:**

M Wainer (Executive chairman) AJ König (Chief executive officer) LC Kok (Financial director)

### Non-executive directors:

B Mathews (Deputy Chairperson and lead independent)\*

B Nackan \*

DA Nathan\*

HK Mehta

M Barkhuysen\*

NB Langa-Royds\*

P Langeni\*

### Registered office:

Rosebank Towers, Office Level 5, 19 Biermann Avenue, Rosebank 2196 (PO Box 1731, Parklands 2121)

### Transfer secretaries:

Computershare Investor Services Proprietary Limited

### Sponsor:

Java Capital

### Company secretary:

B Baker

### Independent auditors:

KPMG Inc.

<sup>\*</sup> Independent

Notes	

Notes	



